City of San Antonio



AGENDA

City Council B Session

Municipal Plaza Building 114 W. Commerce Street San Antonio, Texas 78205

Thursday, February 9, 2023

1:00 PM

Municipal Plaza Building

The City Council will hold a meeting in the Norma S. Rodriguez Council Chamber in the Municipal Plaza Building beginning at the above referenced date and time for the following items. Once convened, the City Council will take up the following items in any order during the meeting but no sooner than the designated times.

Once a quorum is established, the City Council shall consider the following

1. Pre-Solicitation briefing for a municipal solid waste disposal services contract. [David W. McCary, Assistant City Manager; David Newman, Director, Solid Waste Management Department]

5:00 P.M. – If the Council has not yet adjourned, the presiding officer shall entertain a motion to continue the council meeting, postpone the remaining items to the next council meeting date, or recess and reconvene the meeting at a specified time on the following day.

ACCESS STATEMENT

The City of San Antonio ensures meaningful access to City meetings, programs and services by reasonably providing: translation and interpretation, materials in alternate formats, and other accommodations upon request. To request these services call (210) 207-2098 or Relay Texas 711 or by requesting these services online at

https://www.sanantonio.gov/gpa/LanguageServices. Providing at least 72 hours' notice will help to ensure availability.

Intérpretes en español estarán disponibles durante la junta del consejo de la ciudad para los asistentes que lo requieran. También se proveerán intérpretes para los ciudadanos que deseen

exponer su punto de vista al consejo de la ciudad. Para más información, llame al (210) 207-

7253.

For additional information on any item on this agenda, please visit www.sanantonio.gov or call

(210) 207-7080.

Posted on: 02/09/2023 12:45 PM



City of San Antonio

Agenda Memorandum

File Number:

Agenda Item Number: 1

Agenda Date: February 8, 2023

In Control: City Council B Session

DEPARTMENT: Solid Waste Department

DEPARTMENT HEAD: David Newman

COUNCIL DISTRICTS IMPACTED: Citywide

SUBJECT:

Pre-Solicitation Briefing for Municipal Solid Waste Disposal Services

SUMMARY:

This briefing will provide an overview of existing landfill disposal contracts and upcoming solicitation for new contracts. The briefing will also give an overview of the project scope, solicitation type, contract value, evaluation criteria, evaluation committee and timeline.

Once proposals are received and reviewed, staff will return to provide another presentation and recommendation for award.

BACKGROUND INFORMATION:

The City entered three long-term contracts for landfill disposal services in 1995. The contract with Republic Services (formerly known as Browning Ferris, Inc., or BFI) is currently in year four of seven optional one-year extensions. The last extension will end on September 30, 2025. The contract with Waste Management terminates on June 11, 2025, with no provisions for extensions or renewal. The contract with Texas Disposal Systems Landfill, Inc. (TDS) for landfill disposal terminates on September 30, 2025, with five optional one-year extensions available. The TDS

contract also includes the operation of the City-owned Starcrest Transfer Station. The expiration date of this portion of the agreement ends on September 30, 2025.

Annually, the Solid Waste Management Department (SWMD) disposes of approximately 400,000 tons of residentially generated refuse. The SWMD expects to award multiple contracts to multiple vendors. These contracts shall be for disposal of solid waste only. Collection and transportation of the waste is conducted by the City and is not part of these proposed contracts. It is assumed that through these contracts, waste shall be disposed of at a landfill as that is currently the most practicable and economically feasible option available to our area. However, SWMD will consider beneficial reuse options.

The solicitation will be a Request for Proposals. Members of the evaluation team are David McCary, Assistant City Manager; David Newman, Director, Solid Waste Management Department; Josephine Valencia, Deputy Director, Solid Waste Management Department; Melanie Keeton, Assistant Director, Finance Department; and Ka Rhonda Crummie, Contract Manager, Solid Waste Management Department.

The SWMD expects to release the request for proposals in March 2023. Submittals will be due 60 days following the release. The post solicitation presentation is expected in early 2024, with the contract award coming in late 2024.

ISSUE:

This is a high profile, multi-year professional service agreement for landfill disposal services.

ALTERNATIVES:

This item is for briefing purposes only.

FISCAL IMPACT:

There is no fiscal impact from this briefing.

RECOMMENDATION:

This item is for briefing purposes only.

Pre-Solicitation Briefing for Municipal Solid Waste Disposal Services



City Council Special Session

Date: February 9, 2023

Presented by: David Newman, Director, Solid Waste Management Department

Project and Solicitation



Contract to provide waste disposal services for municipal solid waste collected by the Solid Waste Management Department.

Solicitation Type:

Request for Proposals (RFP)

Proposed Term:

10 years with 5, 1-year renewal options

Estimated Value:

\$12.7 million annually; \$127 million base contract value Current Contract Status:

One contract expires June 11, 2025

Two contracts expire on September 30, 2025

Solicitation Overview



Outreach	
NIGP Codes Identified	98846 Landfill Services 92677 Recycling Services
Number of Vendors to be Notified	Central Vendor Registry: 79 Veteran Owned Small Business (SBA/SCTRCA): 158 Targeted Vendor Outreach: 5
Advertising	TVSA Channel 21 COSA Bidding Opportunities Website Express News

Evaluation Voting Members

David McCary, Assistant City Manager City Manager's Office

David Newman, Director
Solid Waste Management Department

Josephine Valencia, Deputy Director
Solid Waste Management Department

Melanie Keeton, Assistant Director Finance Department

Ka Rhonda Crummie, Contract Manager Solid Waste Management Department

Solicitation Requirements



Evaluation Criteria

Experience, Background, Qualifications: 35 points

Proposed Plan: 30 points

Pricing: 20 points

Local Preference Program: 10 points

Veteran Owned Small Business Preference Program: 5 points

Additional Requirements

Audited Financial Statements: Required

SBEDA Program: Waived

Project Timeline



Pre-Solicitation

Solicitation

Post – Solicitation

Finalization

Goal Setting Committee:

August 3, 2022

Pre-Solicitation Briefing:

■ February 9, 2023

Release Date:

■ March 1, 2023

Pre-Submittal

Conference:

■ March 22, 2023

Deadline for Questions:

■ April 5, 2023

Due Date:

■ May 1, 2023

Evaluation Complete:

■ June 30, 2023

Contract Negotiated:

■ August 31, 2023

Post-Solicitation Briefing:

■ September 27, 2023

City Council Consideration:

• October 19, 2023

Contract Start Date:

■ TBD

Pre-Solicitation Briefing for Municipal Solid Waste Disposal Services



City Council Special Session

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